

METHODS AND SYSTEMS FOR ILLUSTRATING AND COMPARING PRODUCT DATA
Mildred Karkoff, Doug Beuke, Debbie Patton and Joanne Pelliccioni

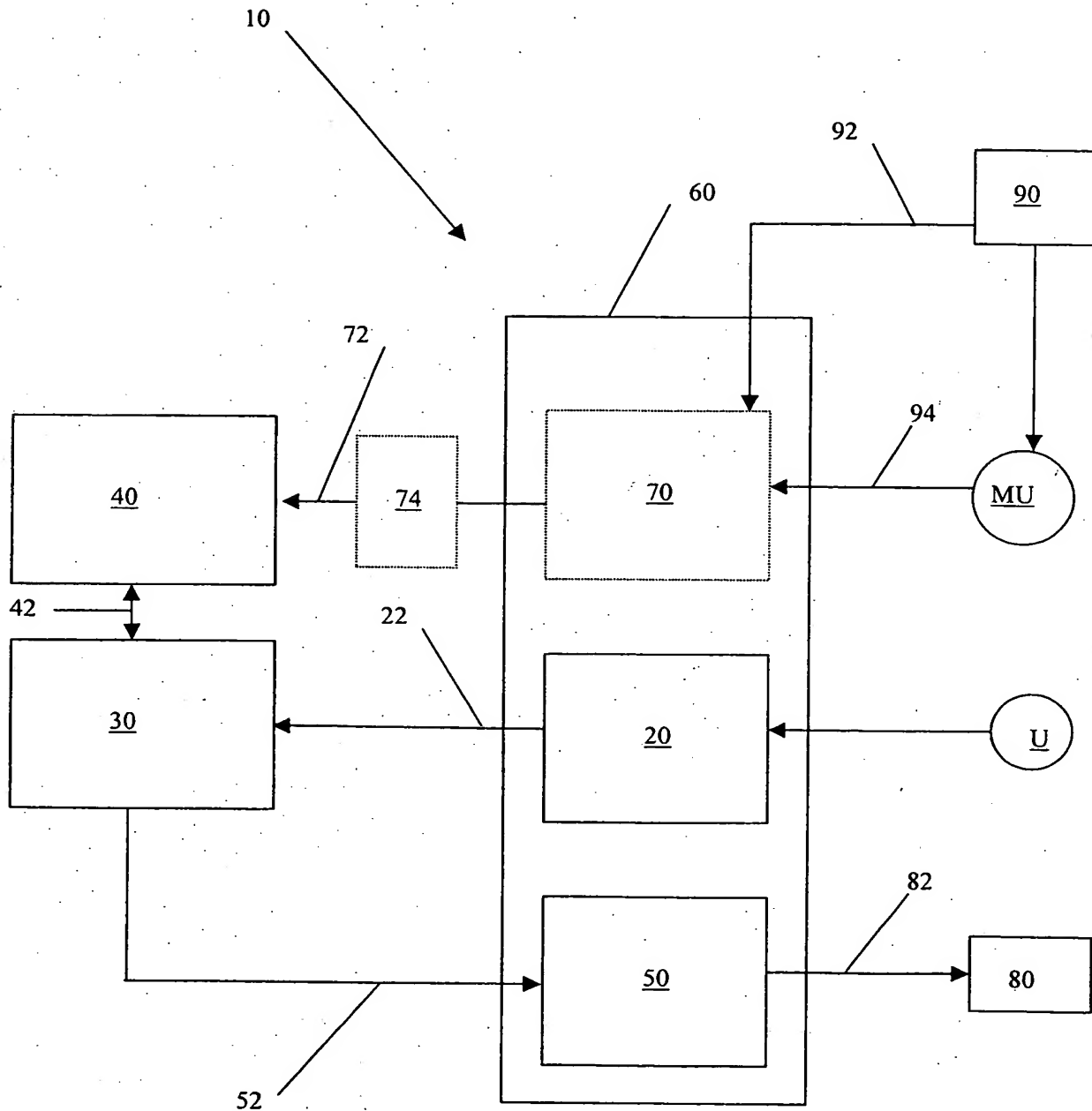


FIG. 1

METHODS AND SYSTEMS FOR ILLUSTRATING AND COMPARING PRODUCT DATA
Mildred Karkoff, Doug Beuke, Debbie Patton and Joanne Pelliccioni

100

PPG
AutoRefinish
World Leaders in Automotive Finishes

Welcome to RTS

1. Please choose the type of report you would like to do:

110 ☐ Single Product RTS Calculation

120 ☐ Multiple Product Comparison

2. Enter in a product code or use the manufacturer search.

Manufacturer Search: 160

150 OR

Product Code Quick Search: 140

130

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Fig. 2a

METHODS AND SYSTEMS FOR ILLUSTRATING AND COMPARING PRODUCT DATA
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100

110

120

160

155

PPG

AutoRefinish

World Leaders in Automotive Finishes

Welcome to RTS

1. Please choose the type of report you would like to do:

☐ Single Product RTS Calculation

☒ Multiple Product Comparison

2. Enter in a product code or use the manufacturer search.

Manufacturer Search: PPG-PPG NA Search

Product Code Quick Search: BASF-RM PPG-Matthews PPG-Max Meyer PPG-Nexa Autocolar PPG-PPG Europe PPG-PPG NA

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Fig. 2b

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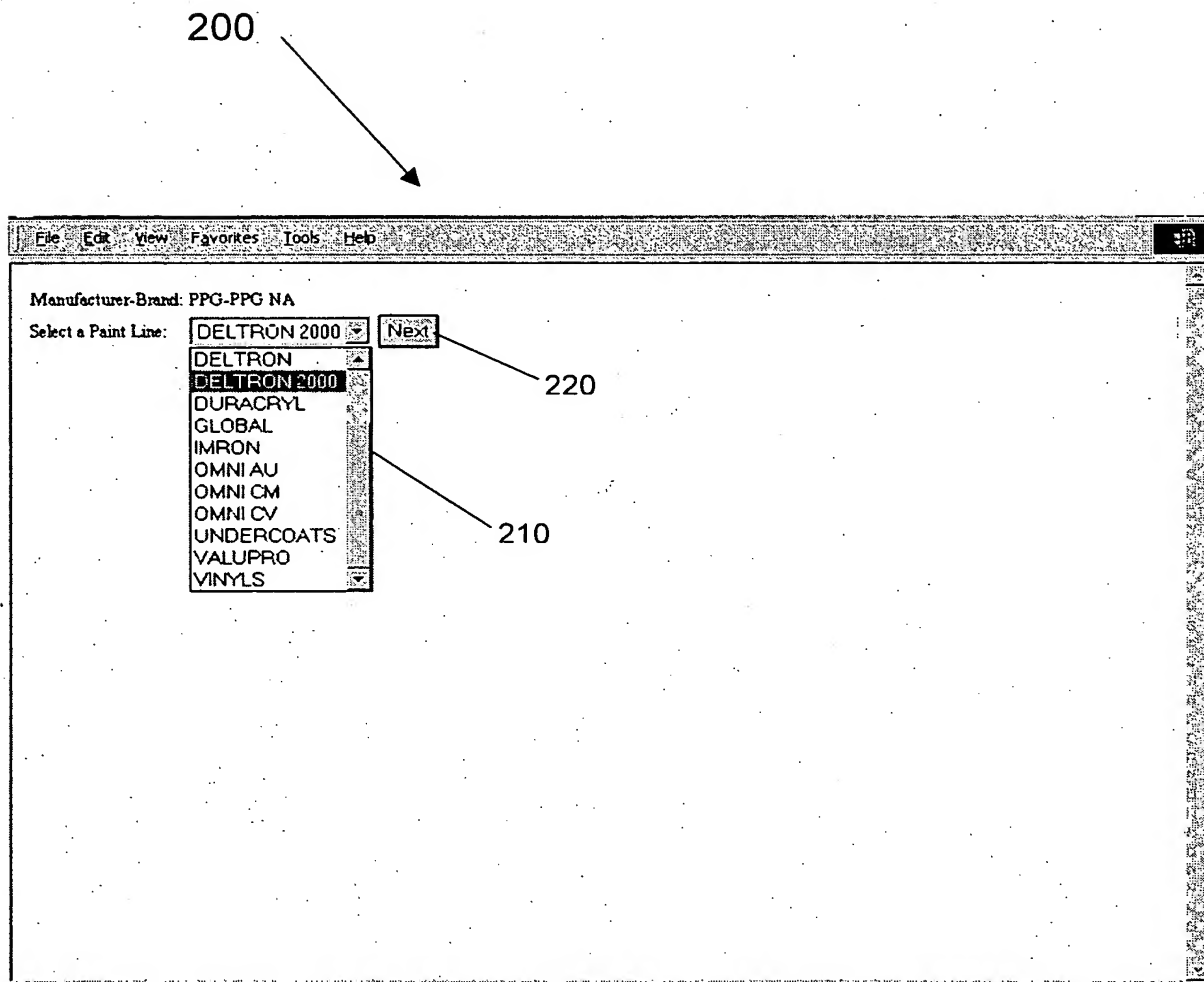


Fig. 2c

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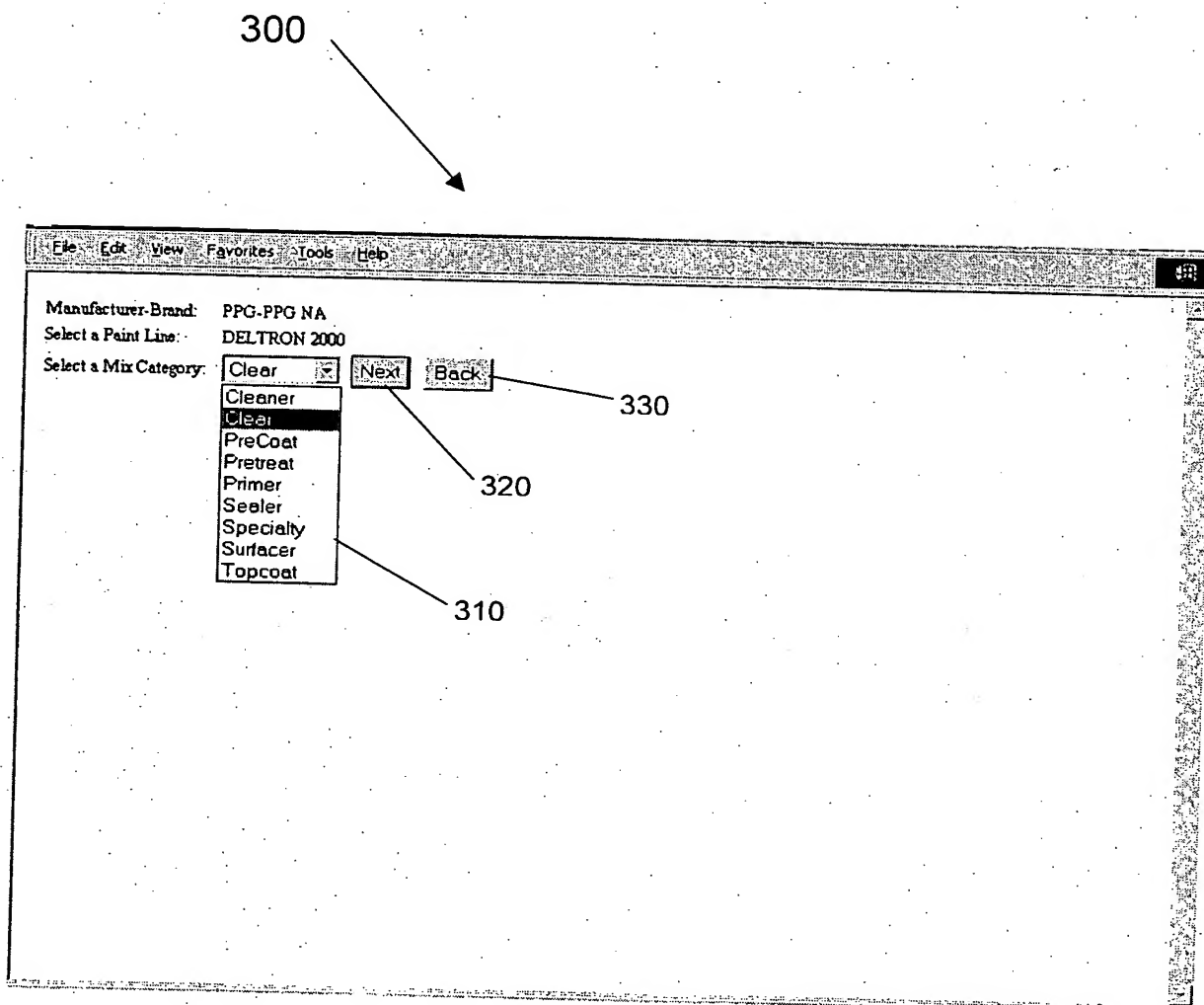


Fig. 2d

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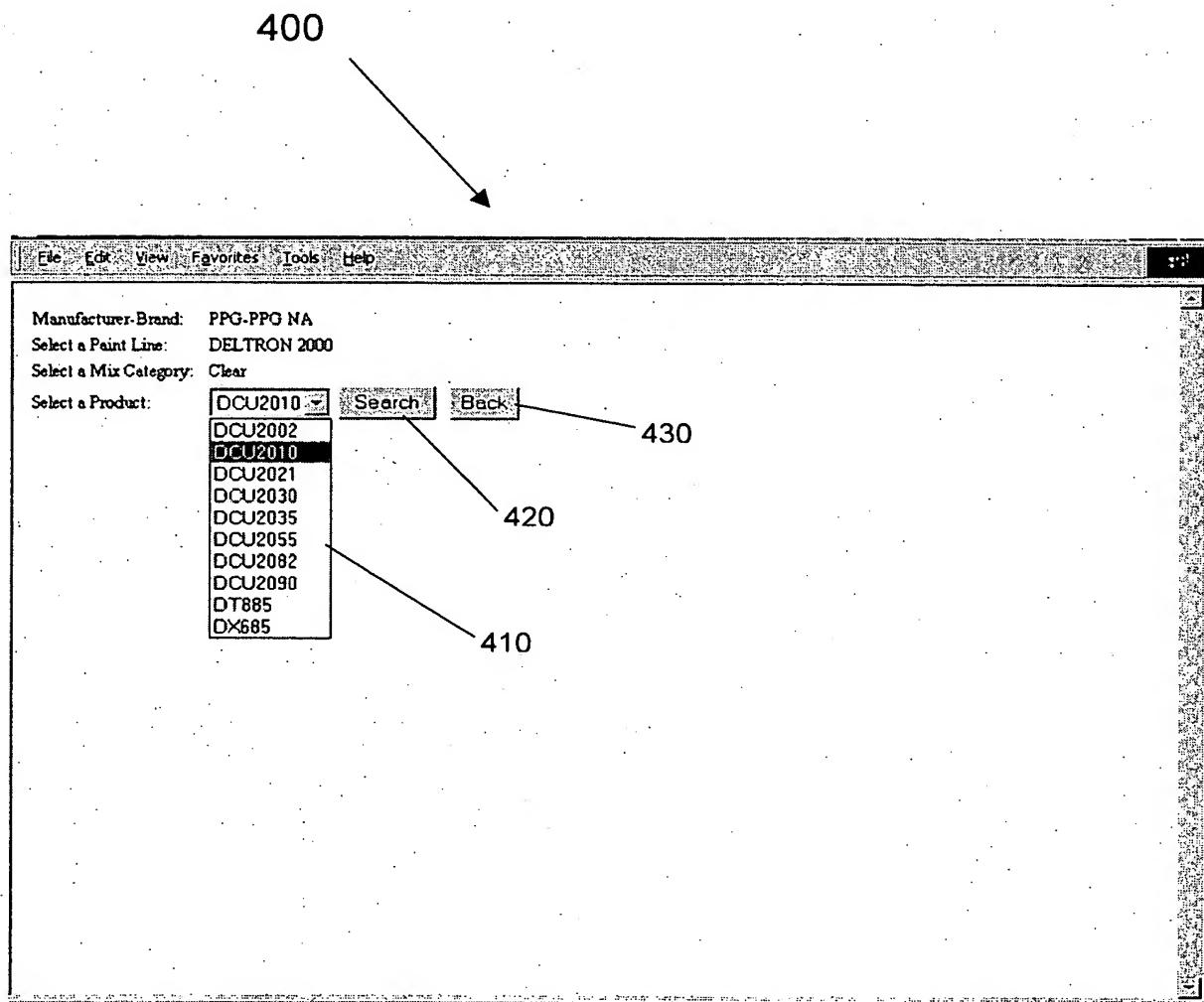


Fig. 2e

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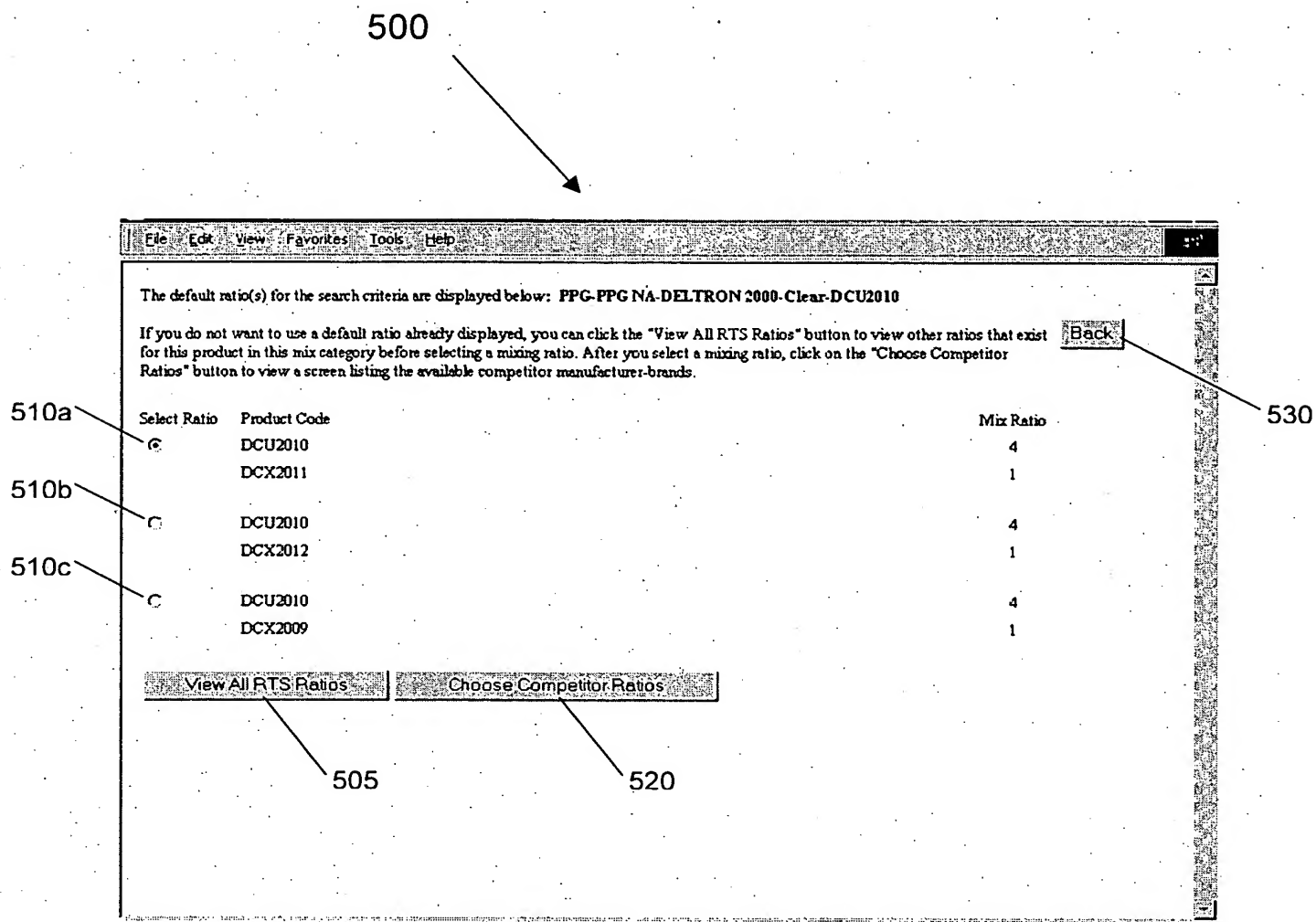


Fig. 2f

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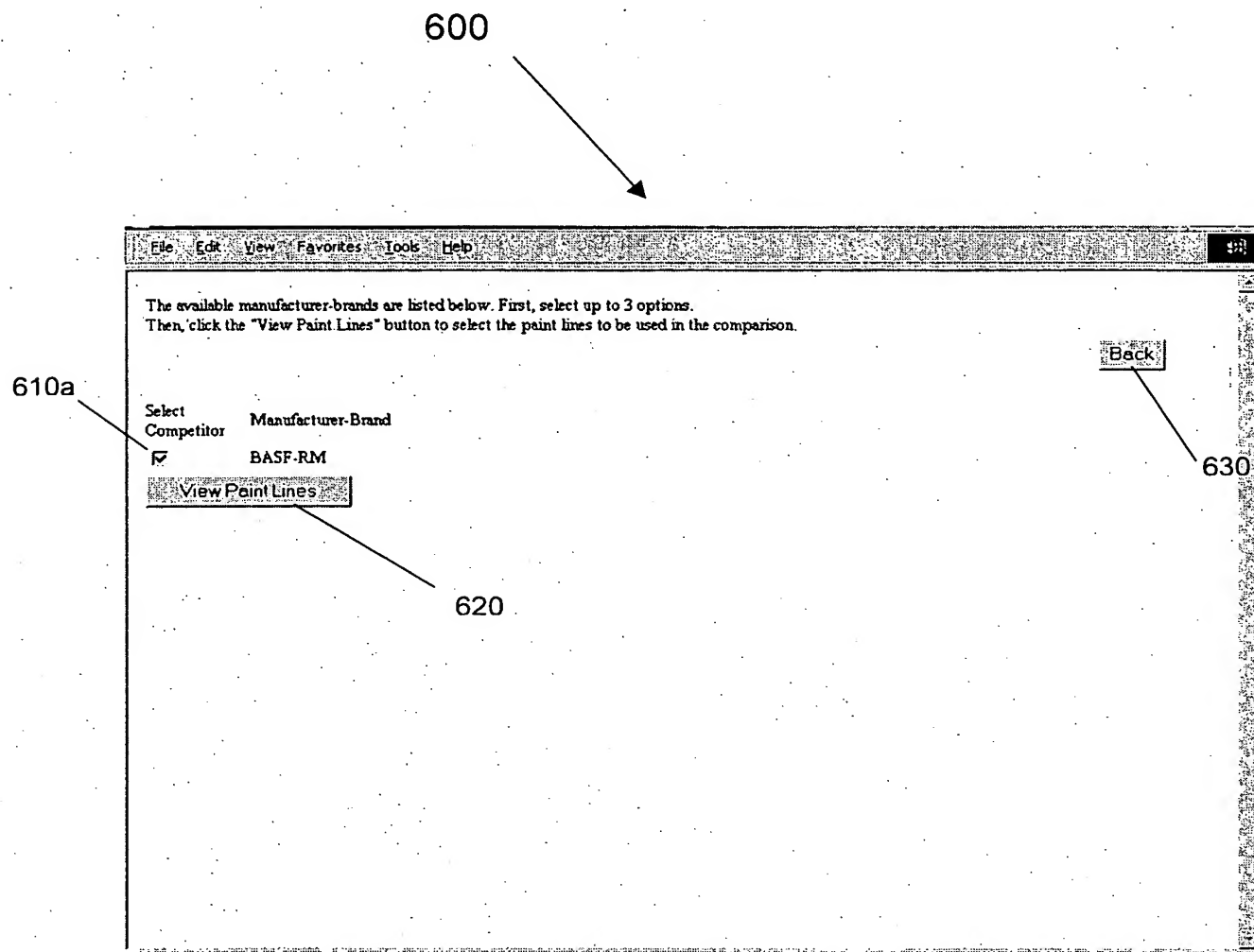


Fig. 2g

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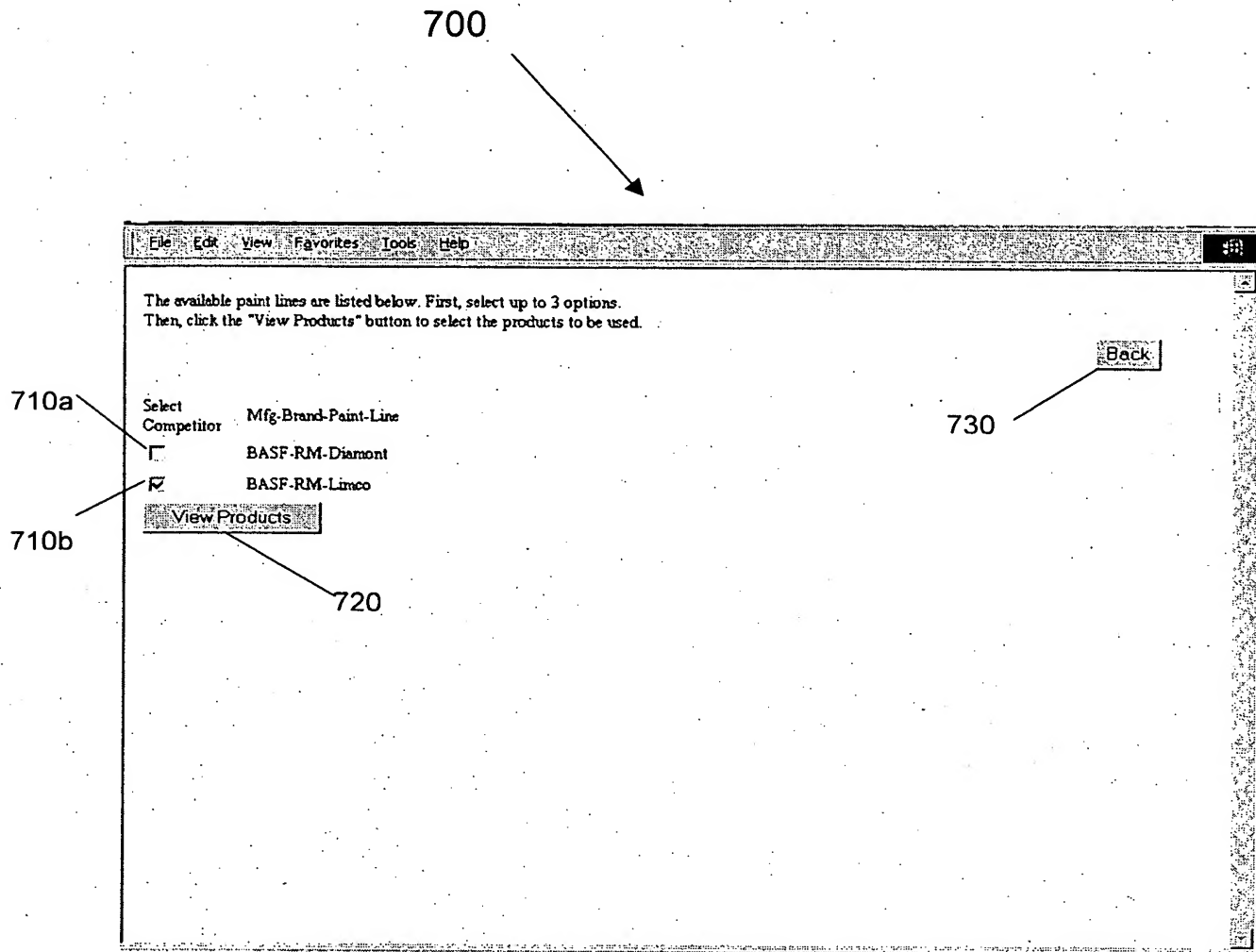


Fig. 2h

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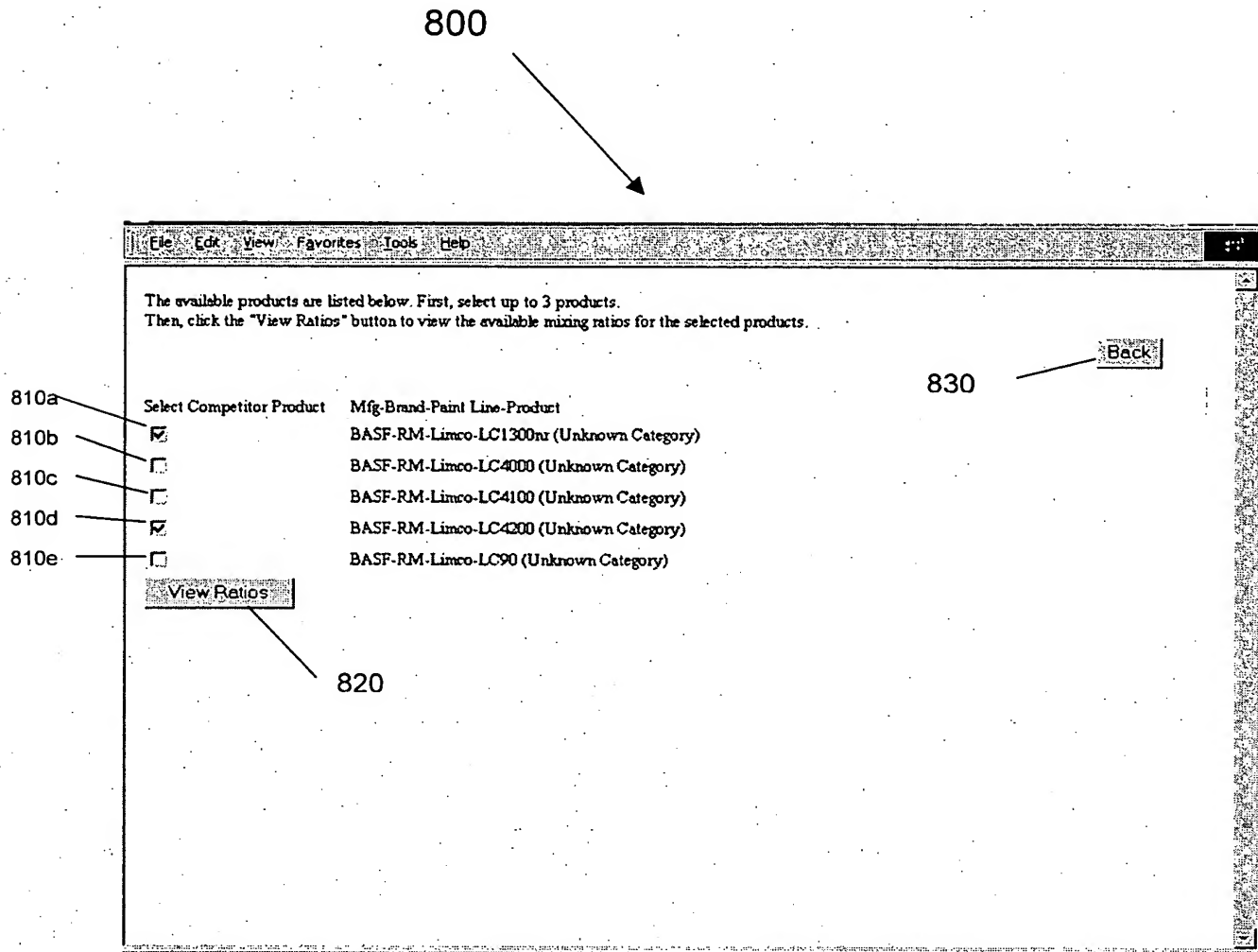


Fig. 2i

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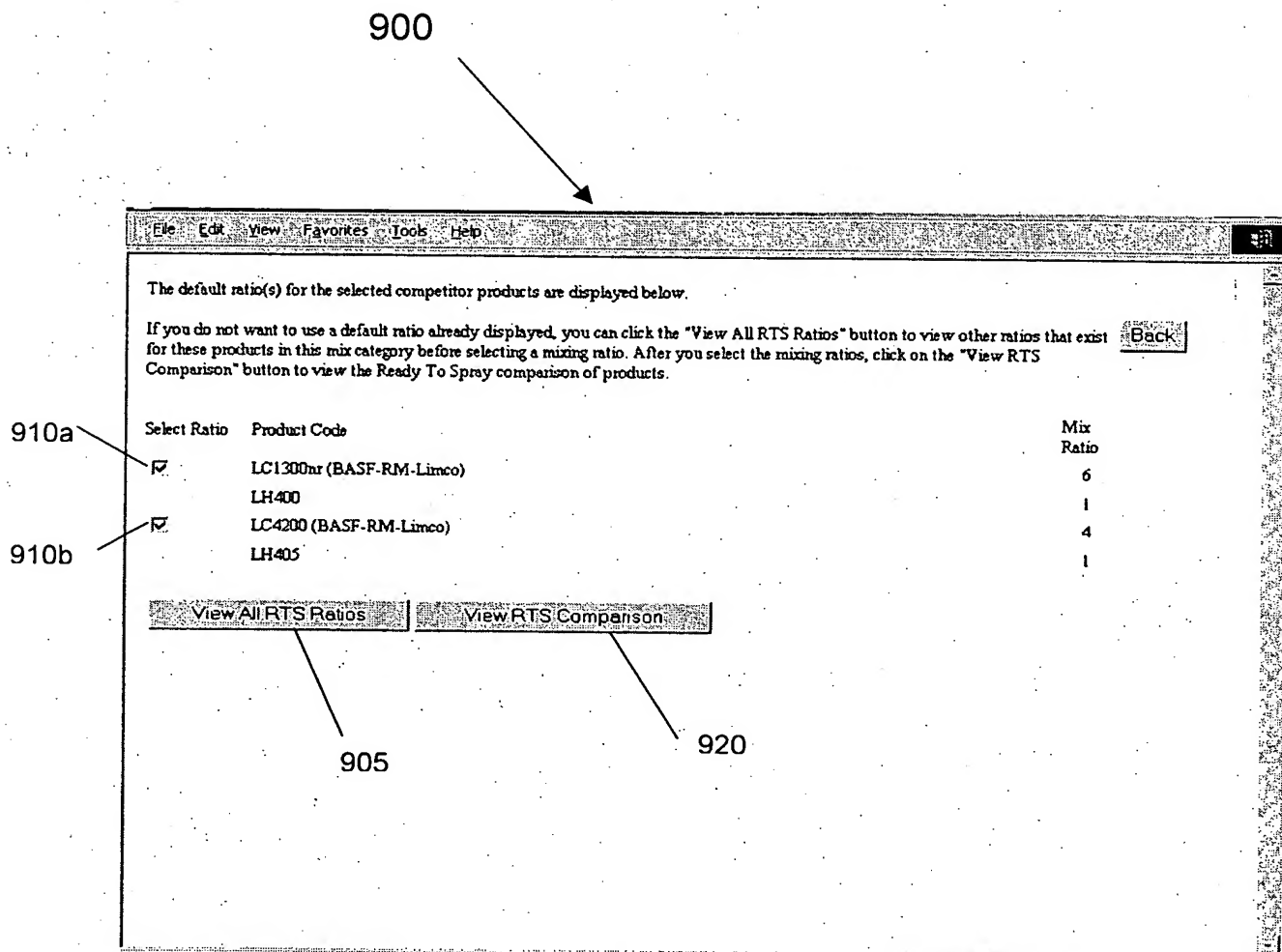


Fig. 2j

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50

RTS Comparison

The first ratio is for the product code selected. The related ratios are displayed below it.

Enter Discount Percentage: %

Product Code	Package Size	Cost	Ounces	Cost per Ounce	Mix Ratio	Cost of Mixed Oz
PPG-PPG NA-DELTRON 2000 - Clear						
1a DCU2010	2a 1 Gallon	3a \$161.90	128	1.26	4	5.06
1b DCX2011	2b 1 Quart	3b \$49.15	32	1.54	1	1.54
Cost per Ounce of Mixed Material				4a	5	5a 6.60
Cost of 32 Oz Sprayable Material						5b 1.32
						42.21
BASF-RM-Limco - Clear						
1c LC1300nr	2c 1 Gallon	3c \$99.80	128	0.78	6	4.68
1d LH400	2d 1 Pint	3d \$25.85	16	1.62	1	1.62
Cost per Ounce of Mixed Material				4b	7	5c 6.29
Cost of 32 Oz Sprayable Material						5d 0.90
Percent Difference from Base Comparison Product						6a 28.77
						31.84%
BASF-RM-Limco - Clear						
1e LC4200	2e 1 Gallon	3e \$88.40	128	0.69	4	2.76
1f LH405	2f 1 Quart	3f \$39.15	32	1.22	1	1.22
Cost per Ounce of Mixed Material				4c	5	5e 3.99
Cost of 32 Oz Sprayable Material						5f 0.80
Percent Difference from Base Comparison Product						6b 25.51
						39.56%

Fig. 3a

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50

RTS Comparison

The first ratio is for the product code selected. The related ratios are displayed below it.

Enter Discount Percentage: %

Product Code	Package Size	Cost	Ounces	Cost per Ounce	Mix Ratio	Cost of Mixed Oz
PPG-PPG NA-DELTRON 2000 - Clear						
DCU2010	<input type="text" value="1"/> Gallon	\$145.71	128	1.14	<input type="text" value="4"/>	4.55
DCX2011	<input type="text" value="1"/> Quart	\$44.24	32	1.38	<input type="text" value="1"/>	1.38
Cost per Ounce of Mixed Material						5.94
Cost of 32 Oz Sprayable Material						1.19
						37.99
BASF-RM-Linco - Clear						
LC1300nr	<input type="text" value="1"/> Quart	\$28.13	32	0.88	<input type="text" value="6"/>	5.27
LH400	<input type="text" value="1"/> Pint	\$23.27	16	1.45	<input type="text" value="2"/>	2.91
Cost per Ounce of Mixed Material						8.18
Cost of 32 Oz Sprayable Material						1.02
Percent Difference from Base Comparison Product						32.73
						13.85%
BASF-RM-Linco - Clear						
LC4200	<input type="text" value="1"/> Gallon	\$79.56	128	0.62	<input type="text" value="5"/>	3.11
LH405	<input type="text" value="1"/> Quart	\$35.24	32	1.10	<input type="text" value="1"/>	1.10
Cost per Ounce of Mixed Material						4.21
Cost of 32 Oz Sprayable Material						0.70
Percent Difference from Base Comparison Product						22.45
						40.91%

Fig. 3b

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100% 1 of 1

RTS Comparison						03-February-2004
PPG-PPG NA-DELTRON 2000						
Product Code	Package Size	Cost	Ounces	Cost per Ounce	Mix Ratio	Cost of Mixed Ounces
DCU2010	1 Gallon	\$ 145.71	128.0	1.14	4.00	4.55
					4.00	4.55
<i>Cost per Ounce of Mixed Material</i>						\$1.14
<i>Cost of 32 Oz Sprayable Material</i>						\$36.43
BASF-RM-Limco						
Product Code	Package Size	Cost	Ounces	Cost per Ounce	Mix Ratio	Cost of Mixed Ounces
LC1300mr	1 Gallon	\$ 89.82	128.0	0.70	6.00	4.21
LH400	1 Pint	\$ 23.27	16.0	1.45	2.00	2.91
					8.00	7.12
<i>Cost per Ounce of Mixed Material</i>						\$0.89
<i>Cost of 32 Oz Sprayable Material</i>						\$28.47
BASF-RM-Limco						
Product Code	Package Size	Cost	Ounces	Cost per Ounce	Mix Ratio	Cost of Mixed Ounces
LC4200	1 Gallon	\$ 79.56	128.0	0.62	5.00	3.11
LH405	1 Quart	\$ 35.23	32.0	1.10	1.00	1.10
					6.00	4.21
<i>Cost per Ounce of Mixed Material</i>						\$0.70
<i>Cost of 32 Oz Sprayable Material</i>						\$22.45

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Fig. 4

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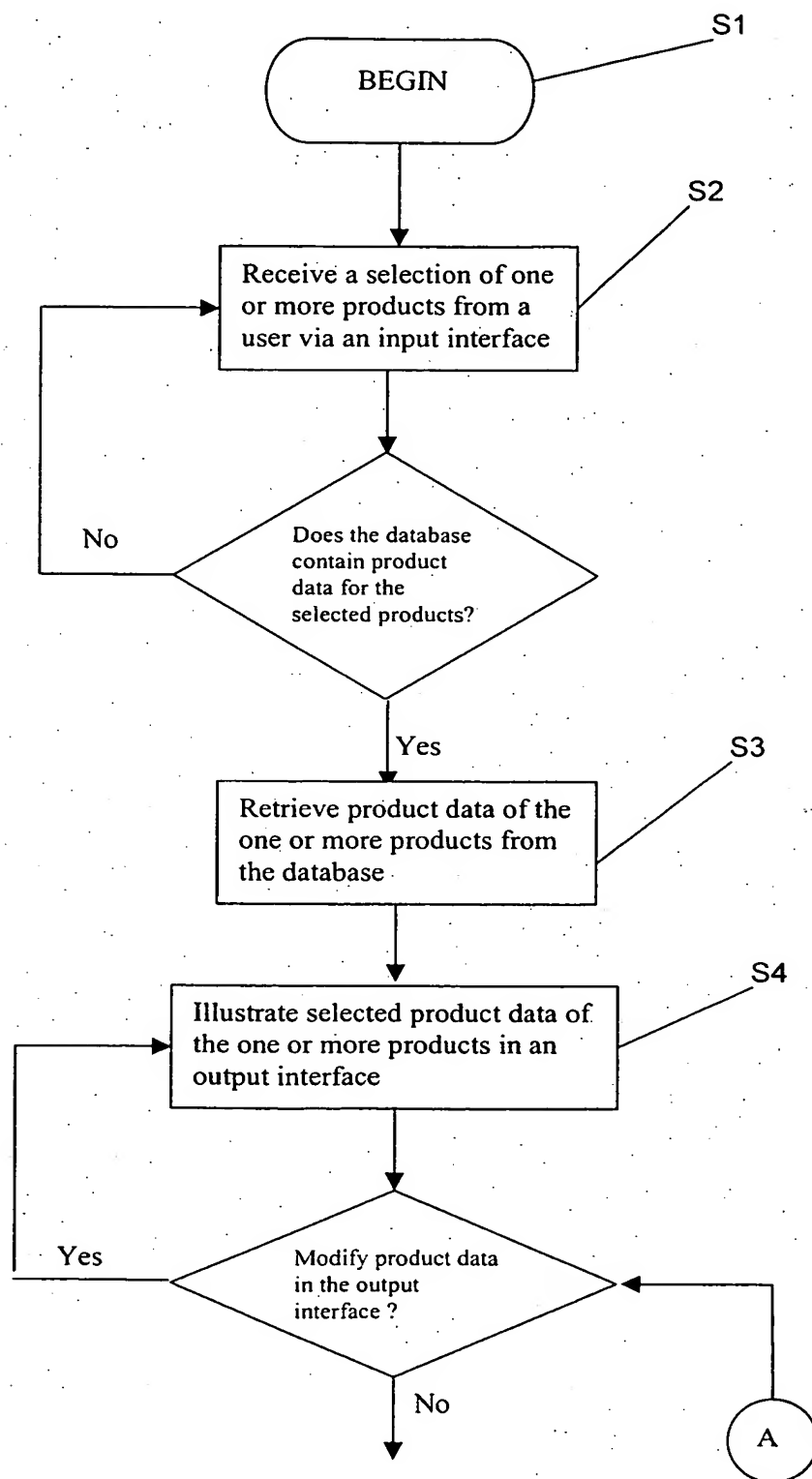


Fig. 5

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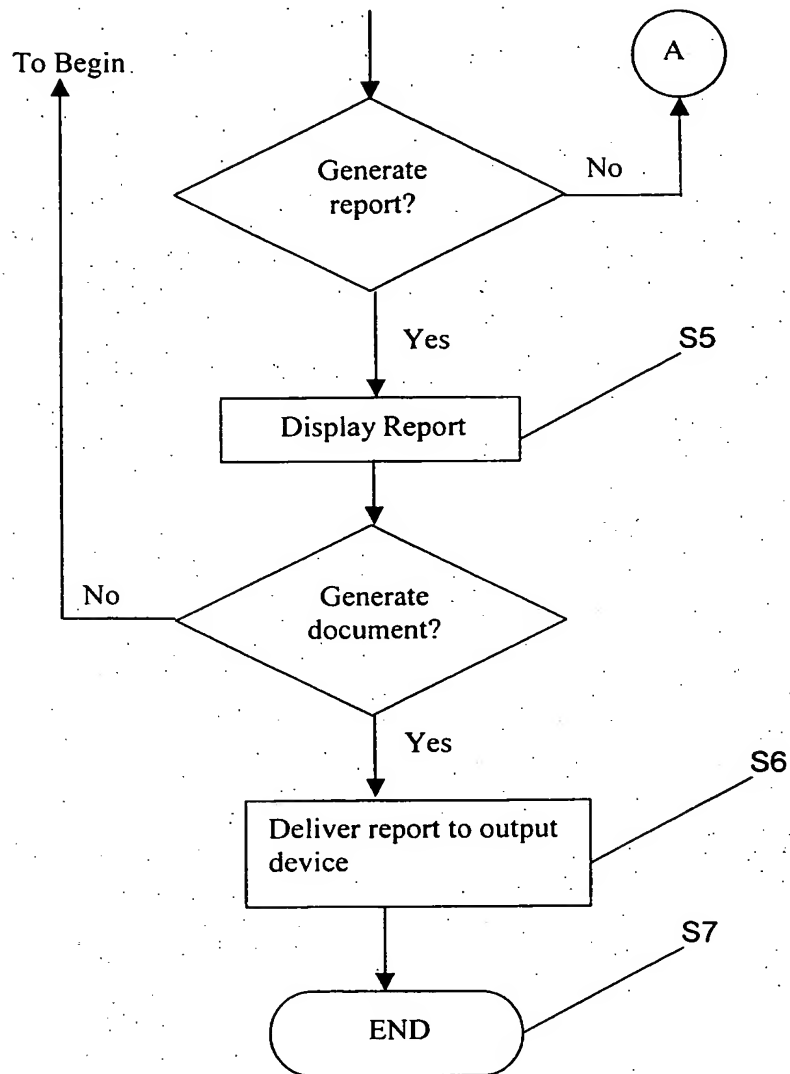


Fig. 5 (con't)